

## Microsoft® Business Solutions

### Customer Solution Case Study: IDEC IZUMI (H.K.) CO., LTD.

#### Overview

##### Company:

IDEC IZUMI (H.K.) CO., LTD.

##### Customer Profile

IDEC IZUMI (H.K.) is a global producer of state-of-the-art control technologies. It heads 16 affiliates in Japan and around the world, engaged in research and design, manufacturing and sales.

##### Software and Services

Microsoft® Business Solutions - Navision®  
Microsoft Windows™ Server 2003  
Microsoft SQL Server™ 2000

##### For More Information

For more information about Navision or ACW, please visit the Web site at: [www.acw-solutions.com.cn](http://www.acw-solutions.com.cn) or email to: [enquiry@acw-solutions.com.cn](mailto:enquiry@acw-solutions.com.cn)

#### IDEC IZUMI (H.K.) CO., LTD. Global Manufacturer Enhances Productivity and Customer Service across Four Continents with Flexible, Integrated & Cost-effective ERP Solution.

*"We require an integrated enterprise resource planning solution that can help us to standardize our business processes globally but that is also able to adapt to widely different local requirements at offices, warehouses and plants spread across Asia, Australasia, Europe, and the Americas."*

Alvin Chen, Director of Information Technology, IDEC Corporation (USA)

#### Business and Technology Goals

- Improve customer service and responsiveness
- Increase supply chain efficiency
- Increase visibility of order status
- Better reporting and analysis
- Enhance data integrity and accuracy
- Enhanced system scalability and flexibility
- Reduce order-fulfillment lead time
- Reduce inventory and minimize carrying out
- Reduce total cost of ownership

#### Why Was Microsoft Chosen?

A multiple-language, multiple-currency enterprise resource planning system, Microsoft Business Solutions-Navision is a flexible, robust and easy-to-use all-in-one solution providing IDEC IZUMI (H.K.) with integrated functionality across order management, distribution and logistics, warehouse, assembly and financial systems. In addition, it can be implemented quickly and cost-effectively in multiple international offices and IDEC IZUMI (H.K.) can draw on localized support from Microsoft in each of its locations around the world.

#### Benefits

- Enhanced customer service
- Increased productivity and efficiency
- Low cost of ownership

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